

ARTICULATION AGREEMENT BETWEEN

SUNY WESTCHESTER COMMUNITY COLLEGE AND
LEHMAN COLLEGE – CITY UNIVERSITY OF NEW YORK

A. SENDING AND RECEIVING INSTITUTIONS

Sending College: **SUNY Westchester Community College**

Department: Business

Programs: Business

Degrees:

Business Administration, A.A.S.

Receiving College: **Lehman College of the City University of New York**

Departments: Economics and Business;

Programs: Business Administration;

Degree: BBA, Business Administration

B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM

(e.g., minimum GPA, audition/portfolio):

To earn a Bachelor's Degree at Lehman College, SUNY Associate of Applied Science Degree graduates need to:

- Satisfy the Lehman College Upper Level College Option components of the General Education curriculum.
- two writing intensive courses
- elective courses, if needed
- 90 liberal arts credits are required for the BA, 60 liberal arts credits for the BS and 30 Liberal Arts Credits for the BBA.

Determination of the 30 Liberal Arts credits required for the baccalaureate degree in accordance with New York State Education Department requirements will be made by Lehman College.

Westchester Community College graduates with the Associate of Applied Science Degree in Business Administration will receive 60* credits toward the Bachelor of Business Administration (BBA) at Lehman College.

Total transfer credits granted toward the baccalaureate degree: 60

Total additional credits required at the senior college to complete baccalaureate degree: 60

SECTIONS C + D are appended

E. Articulation Agreement Follow-Up Procedures

1. Procedures for reviewing, up-dating, modifying or terminating agreement:

This agreement will be reviewed annually by department chairs at both Westchester Community College and Lehman College and all relevant changes will be made as an amendment to this agreement. This agreement may be terminated at any time by either party.

2. Procedures for evaluating agreement, e.g., tracking the number of students who transfer under the articulation agreement and their success:

Lehman will inform Westchester Community College about the academic progress of transfer students.

3. Sending and receiving college procedures for publicizing agreement, e.g., college catalogs, transfer advisers, Websites, etc.:

Notice of articulation will be placed in the respective catalogues, recruiting brochures, and websites.


Respective transfer and academic advisors will be informed and provided with copies of this agreement.

The Lehman College Enrollment Management division will attend recruiting events on-campus at Westchester Community College regularly.

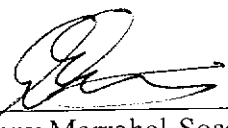
F. Additional Information

This agreement will be reevaluated upon the implementation of the CUNY Pathways General Education Curriculum.

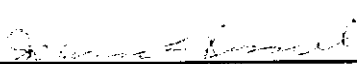
Effective Date: _____



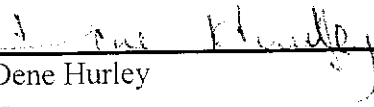
Dr. Joseph Hankin
President
SUNY Westchester Community College



Dr. Anny Morrobel-Sosa
Provost and Senior Vice President for Academic Affairs
Lehman College



Dr. Joanne Russell
Vice President and Dean
Academic Affairs



Dr. Dene Hurley
Chair
Department of Accounting and Business

C. COURSE TO COURSE EQUIVALENCIES AND TRANSFER CREDIT AWARDED

WESTCHESTER COMMUNITY COLLEGE		LEHMAN COLLEGE		
Course Number & Title	Credits	Course Number & Title	Credits	Credits Awarded
<i>Core Requirements</i>				
ENG 101 – Composition and Literature I	3	ENG 111 English Composition I	3	3
ENG 102 – Composition and Literature II	3	ENG 121 English Composition II	3	3
Suggested Mathematics Course: MATH 161 – Pre-calculus AND MATH 140 - Statistics	4 4	MAT 172 Pre-calculus AND MAT 132 Intro to Statistics	4 4	4 4
Science Requirement	3-4	Science Equivalency	3-4	3-4
ECON 101 – Macroeconomics	3	ECO 166 Macroeconomics	3	3
ECON 102 – Microeconomics	3	ECO 167 Microeconomics	3	3
COMM 109 Speech Communications	3	COM 100 Fundamentals of Oral Communication	3	3
Physical Education	2	Non Liberal Arts Elective	2	2
Subtotal	28-29	Subtotal		28-29
<i>Program Requirements</i>				
MGT 101 – Business Organization and Management	3	Business Elective	3	3
ACC 119 – Financial Accounting	4	ACC 171 Principles of Accounting 1	3	4
ACC 120 – Managerial Accounting	4	ACC 272 Principles of Accounting 2	3	4
MKT 101 – Marketing	3	Business Elective	3	3
CIS 110 – Computer Information Systems	3	CIS 106 Computer Literacy	3	3
CIS 215 – Management Information Systems	3	CIS 211 – Computer Information Systems	3	3
LAW 101- Business Law I	3	BBA 336 Business Law I	3	3
MGT 201 – Principles of Management	3	BBA 204 Principles of Management	3	3
MKT 103 Principles of Selling	3	Business Elective	3	3
MGT 205 Human Resources Management	3	BBA 328 Human Resources Management	3	3
GLBUS 101 – Global Business	3	Business Elective	3	3
Elective or Cooperative Education	0-3	Elective Credit	0-3	0-3
Subtotal	29		26	29
Total	64	Total		64

D. SENIOR COLLEGE UPPER DIVISION COURSES REMAINING FOR BACCALAUREATE DEGREE

Flexible Core General Education Requirements	Credits
World Cultures and Global Issues	3
US Experience in its Diversity	3
Creative Expression	3
Scientific World	3
Subtotal	12
Course Number & Title	
Choose two of the following:	
LEH 352 Studies in Literature	3
LEH 353 Studies in the Arts	3
LEH 354 Historical Studies	3
LEH 355 Studies in Phil, Theory, and Abstract Thinking	3
WCC students are required to complete two writing intensive courses . Individual sections of LEH courses may be designated as writing intensive and these sections would count toward both requirements.	
Subtotal	6
<u>Program Requirements</u>	
<u>Professional Requirements</u>	
BBA 403 Business Statistics II	3
BBA 405 Management Decision Making	3
BBA 407 Strategic Management	3
<u>Subtotal</u>	9
<u>Other Required Courses</u>	
PHI 330 Business Ethics	3
ENW 300 Business Writing	3
<u>Subtotal</u>	6
Specialization Block – Students choose three courses in one the following areas: Finance, Marketing, Human Resources Management, Accounting, Business Law, International Business, or Business Economics.	6-9
<u>Subtotal</u>	6-9
Subtotal	39-42
Minor Requirement	12-15
Subtotal	12-15
Free Elective Credits	3-9
Total Credits Earned at Lehman College	60
Total Credits Earned toward Baccalaureate	120