

**LEHMAN COLLEGE  
OF THE  
CITY UNIVERSITY OF NEW YORK**

**DEPARTMENT OF ECONOMICS & BUSINESS**

**CURRICULUM CHANGE**

1. **Type of Change:** Course description

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Business Administration
Course Prefix & Number	BBA 204
Course Title	Principles of Management
Description	<del>An introduction to the theory and practice of planning, organizing, and controlling the physical, financial, and informational resources of an organization, with a special emphasis on motivating and leading the human resource component</del>
Pre/ Co Requisites	
Credits	3
Hours	3
Liberal Arts	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Course Attribute (e.g. Writing Intensive, WAC, etc)	

General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World
-----------------------------	--

3. **To:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate [ ] Graduate
Academic Level	<input checked="" type="checkbox"/> Regular [ ] Compensatory [ ] Developmental [ ] Remedial
Subject Area	Business and Administration
Course Prefix & Number	BBA 204
Course Title	Principles of Management
Description	<u>Basic management concepts involving the theory and practice of attainment of organizational goals through planning, organizing, leading and controlling organizational resources.</u>
Pre/ Co Requisites	
Credits	3

Hours	3
Liberal Arts	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**4. Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description more accurately reflects and incorporates the topics covered in the course.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

**5. Date of departmental approval: December 9, 2014**

**LEHMAN COLLEGE  
OF THE  
CITY UNIVERSITY OF NEW YORK**

**DEPARTMENT OF ECONOMICS & BUSINESS**

**CURRICULUM CHANGE**

1. **Type of Change:** Course description and prerequisite

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Business Administration
Course Prefix & Number	BBA 207
Course Title	Principles of Finance
Description	<del>Basic principles of finance, including the functions of financial markets and institutions, financial statement analysis, discounted cash flow valuation, asset pricing models, the cost of capital, and financial risk management.</del>
Pre/ Co Requisites	PREREQ: <del>BBA 168 and 169</del> or ECO 166 and 167, ACC 171.
Credits	3
Hours	3
Liberal Arts	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Course Attribute (e.g.	

Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

3. **To:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate [ ] Graduate
Academic Level	<input checked="" type="checkbox"/> Regular [ ] Compensatory [ ] Developmental [ ] Remedial
Subject Area	Business and Administration
Course Prefix & Number	BBA 207
Course Title	Principles of Finance
Description	<u>Functions of financial markets and institutions, financial statement analysis, primary business structures, understanding of financing,</u>

	<u>dividend, and investment decisions, time value of money, investment decision rules and discounted cash flow valuation.</u>
Pre/ Co Requisites	PREREQ: ECO 166, 167, and ACC 171
Credits	3
Hours	3
Liberal Arts	[ ] Yes [ x ] No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**4. Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description more accurately reflects and incorporates the topics covered in the course. The edited prerequisite removes courses that are no longer offered by the department.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

5. **Date of departmental approval:** December 9, 2014

**LEHMAN COLLEGE  
OF THE  
CITY UNIVERSITY OF NEW YORK**

**DEPARTMENT OF ECONOMICS & BUSINESS**

**CURRICULUM CHANGE**

1. **Type of Change:** Course Description and hours

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Business Administration
Course Prefix & Number	BBA 303
Course Title	Business Statistics I
Description	<del>Graphical methods and exploratory business data analysis; the normal distribution and sampling distribution of the mean estimation for means and proportions; and introduction to hypothesis testing for one and two groups.</del>
Pre/ Co Requisites	PREREQ: MAT 132 or 171 or 172 or 174 or 175. NOTE: Students may not receive credit for both ECO 302 and BBA 303.
Credits	3
Hours	4
Liberal Arts	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Course Attribute (e.g.	



Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

3. **To:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate [ ] Graduate
Academic Level	<input checked="" type="checkbox"/> Regular [ ] Compensatory [ ] Developmental [ ] Remedial
Subject Area	Business Administration
Course Prefix & Number	BBA 303
Course Title	Business Statistics I
Description	<u>Analyze business data using descriptive statistics, probability theory and statistical inference, measures of central tendency, dispersion, associations, discrete and continuous probability distributions and hypothesis testing.</u>
Pre/ Co	PREREQ: MAT 132 or 171 or 172 or 174 or 175 NOTE: Students may

Requisites	not receive credit for both ECO 302 and BBA 303.
Credits	3
Hours	<u>3</u>
Liberal Arts	[ ] Yes [ x ] No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**4. Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description more accurately reflects and incorporates the topics covered in the course. The department has determined that the learning objectives for this course can be met with 3 rather than 4 hours of instruction.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

5. **Date of departmental approval:** December 9, 2014

**LEHMAN COLLEGE**  
**OF THE**  
**CITY UNIVERSITY OF NEW YORK**  
**DEPARTMENT OF ECONOMICS & BUSINESS**

**CURRICULUM CHANGE**

1. **Type of Change:** Course description

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Business Administration
Course Prefix & Number	BBA 308
Course Title	Corporate Finance
Description	<del>Fundamental principles of Corporate Finance, including financial statement analysis, the time value of money (TVM), characteristics and valuation of financial assets, elements of debt, and equity financing, capital structure and dividend policy, financial modeling, working capital management, and short-term financial planning.</del>
Pre/ Co Requisites	PREREQ: BBA 207 and MAT 171 or 172
Credits	3
Hours	3
Liberal Arts	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

<p>Course Attribute (e.g. Writing Intensive, WAC, etc)</p>	
<p>General Education Component</p>	<p><input checked="" type="checkbox"/> Not Applicable</p> <p><input type="checkbox"/> Required</p> <p>    <input type="checkbox"/> English Composition</p> <p>    <input type="checkbox"/> Mathematics</p> <p>    <input type="checkbox"/> Science</p> <p><input type="checkbox"/> Flexible</p> <p>    <input type="checkbox"/> World Cultures</p> <p>    <input type="checkbox"/> US Experience in its Diversity</p> <p>    <input type="checkbox"/> Creative Expression</p> <p>    <input type="checkbox"/> Individual and Society</p> <p>    <input type="checkbox"/> Scientific World</p>

3. **To:**

<p>Department(s)</p>	<p>Economics and Business</p>
<p>Career</p>	<p><input checked="" type="checkbox"/> Undergraduate [ ] Graduate</p>
<p>Academic Level</p>	<p><input checked="" type="checkbox"/> Regular [ ] Compensatory [ ] Developmental [ ] Remedial</p>
<p>Subject Area</p>	<p>Business and Administration</p>
<p>Course Prefix &amp; Number</p>	<p>BBA 308</p>
<p>Course Title</p>	<p>Corporate Finance</p>

Description	<u>Analysis of cost of capital, methods to raise equity and debt, capital structure theory, dividend payout policy, financial modeling and financial planning.</u>
Pre/ Co Requisites	PREREQ: BBA 207, and MAT 171 or 172
Credits	3
Hours	3
Liberal Arts	[ ] Yes [ x ] No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**4. Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description more accurately reflects and incorporates the topics covered in the course.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

5. **Date of departmental approval:** December 9, 2014

**LEHMAN COLLEGE  
OF THE  
CITY UNIVERSITY OF NEW YORK**

**DEPARTMENT OF ECONOMICS & BUSINESS  
CURRICULUM CHANGE**

1. **Type of Change:** Course description and prerequisite

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Business Administration
Course Prefix & Number	BBA 310
Course Title	Security and Investment Analysis
Description	<del>A perspective on the fields of investments; types of securities, market procedures, security analysis, and the influence of changing economic conditions on security values</del>
Pre/ Co Requisites	PREREQ: BBA 207
Credits	3
Hours	3
Liberal Arts	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Course Attribute (e.g. Writing)	



Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

3. **To:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate [ ] Graduate
Academic Level	<input checked="" type="checkbox"/> Regular [ ] Compensatory [ ] Developmental [ ] Remedial
Subject Area	Business and Administration
Course Prefix & Number	BBA 310
Course Title	Security and Investment Analysis
Description	<u>Risks of different securities using advanced principles of portfolio theory and computation and evaluation of investment performance. Applications of theoretical concepts to evaluate or conduct portfolio</u>

	<u>management.</u>
Pre/ Co Requisites	PREREQ: BBA 207, <u>and MAT 171 or MAT 172</u>
Credits	3
Hours	3
Liberal Arts	[ ] Yes [ x ] No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**4. Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description more accurately reflects and incorporates the topics covered in the course. The prerequisite change adds an additional course which teaches concepts needed for understanding the topics covered in this course.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

5. **Date of departmental approval:** December 9, 2014

**LEHMAN COLLEGE**  
**OF THE**  
**CITY UNIVERSITY OF NEW YORK**  
**DEPARTMENT OF ECONOMICS & BUSINESS**

**CURRICULUM CHANGE**

1. **Type of Change:** Course description

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Business Administration
Course Prefix & Number	BBA 332
Course Title	Marketing Management
Description	<del>Nature and functions of marketing; consumer motivation and behavior; marketing institutions at the wholesale and retail levels; market research, product planning, pricing policies, sales management, and promotion; and government regulation</del>
Pre/ Co Requisites	BBA 204
Credits	3
Hours	3
Liberal Arts	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Course	

Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

3. **To:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate [ ] Graduate
Academic Level	<input checked="" type="checkbox"/> Regular [ ] Compensatory [ ] Developmental [ ] Remedial
Subject Area	Business and Administration
Course Prefix & Number	BBA 332
Course Title	Marketing Management

Description	<u>Nature and functions of marketing; marketing environment, consumer motivation and behavior; marketing institutions at the wholesale and retail levels; market research, product planning, pricing policies, sales management and promotion; and government regulation.</u>
Pre/ Co Requisites	BBA 204
Credits	3
Hours	3
Liberal Arts	[ ] Yes [ x ] No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**4. Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description more accurately reflects and incorporates the topics covered in the course.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

5. **Date of departmental approval:** December 9, 2014

**LEHMAN COLLEGE  
OF THE  
CITY UNIVERSITY OF NEW YORK  
DEPARTMENT OF ECONOMICS & BUSINESS**

**CURRICULUM CHANGE**

1. **Type of Change:** Course description, hours

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Business Administration
Course Prefix & Number	BBA 403
Course Title	Intermediate Business Statistics II
Description	<del>Full analysis of confidence intervals and hypothesis testing; linear regression and correlation; testing in paired samples; one- and two-way analysis of variance; analysis of regression models; and nonparametric statistics applied to business data.</del>
Pre/ Co Requisites	PREREQ: BBA 303 or ECO 302
Credits	3
Hours	4
Liberal Arts	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Course	



Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

3. **To:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate [ ] Graduate
Academic Level	<input checked="" type="checkbox"/> Regular [ ] Compensatory [ ] Developmental [ ] Remedial
Subject Area	Business Administration
Course Prefix & Number	BBA 403.
Course Title	Intermediate Business Statistics II
Description	<u>Analysis of business data using advanced statistical methods such as basic and multiple regression analysis, F tests, one-way and two-way</u>

	<u>analysis of variance and chi-square tests.</u>
Pre/ Co Requisites	PREREQ: BBA 303 or ECO 302
Credits	3
Hours	<u>3</u>
Liberal Arts	[ ] Yes [ x ] No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**4. Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description more accurately reflects and incorporates the topics covered in the course. The department has determined that the learning objectives for this course can be met with 3 rather than 4 hours of instruction.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

5. **Date of departmental approval:** December 9, 2014

**LEHMAN COLLEGE  
OF THE  
CITY UNIVERSITY OF NEW YORK**

**DEPARTMENT OF ECONOMICS & BUSINESS**

**CURRICULUM CHANGE**

1. **Type of Change:** Course description, and Note

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Economics
Course Prefix & Number	ECO 166
Course Title	Introduction to Macroeconomics
Description	<del>A study of macroeconomics—how the economy, as a whole, works. NOTE: Students may not receive credit for both ECO 166 and BBA 168.</del>
Pre/ Co Requisites	
Credits	3
Hours	3
Liberal Arts	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Course Attribute (e.g. Writing Intensive,	

WAC, etc)	
General Education Component	<input type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input checked="" type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input checked="" type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**3. To:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Economics
Course Prefix & Number	ECO 166
Course Title	Introduction to Macroeconomics
Description	<u>National income components and their measurement, unemployment rate, and price levels. Determinants of aggregate demand and output. Effects of government spending, taxation, and monetary policy on</u>

	<u>national income, employment, and the rate of inflation.</u>
Pre/ Co Requisites	
Credits	3
Hours	3
Liberal Arts	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<p><input type="checkbox"/> Not Applicable</p> <p><input type="checkbox"/> Required</p> <p><input type="checkbox"/> English Composition</p> <p><input type="checkbox"/> Mathematics</p> <p><input type="checkbox"/> Science</p> <p><input checked="" type="checkbox"/> Flexible</p> <p><input type="checkbox"/> World Cultures</p> <p><input type="checkbox"/> US Experience in its Diversity</p> <p><input type="checkbox"/> Creative Expression</p> <p><input checked="" type="checkbox"/> Individual and Society</p> <p><input type="checkbox"/> Scientific World</p>

**4. Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description more accurately reflects and incorporates the topics covered in the course. The note is no longer needed because the department does not offer BBA 168.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

5. **Date of departmental approval:** December 9, 2014

**LEHMAN COLLEGE  
OF THE  
CITY UNIVERSITY OF NEW YORK**

**DEPARTMENT OF ECONOMICS & BUSINESS**

**CURRICULUM CHANGE**

1. **Type of Change:** Course description, and Note

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Economics
Course Prefix & Number	ECO 167
Course Title	Introduction to Microeconomics
Description	<del>Microeconomics and price determination: market structures, resource allocation, distribution of income, and partial equilibrium analysis.</del> NOTE: <del>Students may not receive credit for both ECO 167 and BBA 469.</del>
Pre/ Co Requisites	
Credits	3
Hours	3
Liberal Arts	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Course Attribute (e.g. Writing)	



Intensive, WAC, etc)	
General Education Component	<input type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input checked="" type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input checked="" type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

3. **To:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate [ ] Graduate
Academic Level	<input checked="" type="checkbox"/> Regular [ ] Compensatory [ ] Developmental [ ] Remedial
Subject Area	Economics
Course Prefix & Number	ECO 167
Course Title	Introduction to Microeconomics
Description	<u>Determination of demand, supply, and equilibrium prices and quantities. Firm costs in the short and long run. Study of competitive</u>

	<u>markets, monopolies, and oligopolies and public policy implications of these different markets.</u>
Pre/ Co Requisites	
Credits	3
Hours	3
Liberal Arts	[ X ] Yes [ ] No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<p>___ Not Applicable</p> <p>___ Required</p> <p>   ___ English Composition</p> <p>   ___ Mathematics</p> <p>   ___ Science</p> <p>__X__ Flexible</p> <p>   ___ World Cultures</p> <p>   ___ US Experience in its Diversity</p> <p>   ___ Creative Expression</p> <p>   __X__ Individual and Society</p> <p>   ___ Scientific World</p>

**4. Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description more accurately reflects and incorporates the topics covered in the course. The note is no longer needed because the department no longer offers BBA 169.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

5. **Date of departmental approval:** December 9, 2014

**LEHMAN COLLEGE  
OF THE  
CITY UNIVERSITY OF NEW YORK**

**DEPARTMENT OF ECONOMICS & BUSINESS**

**CURRICULUM CHANGE**

1. **Type of Change:** Course description

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Economics
Course Prefix & Number	ECO 300
Course Title	Intermediate Macroeconomics
Description	<del>Components, measurement, and dynamics of the level of national income and employment; empirical and analytical approaches to the problems of controlling economic fluctuations.</del>
Pre/ Co Requisites	PREREQ: ECO 166
Credits	3
Hours	3
Liberal Arts	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Course Attribute (e.g. Writing Intensive,	

WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

3. **To:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate [ ] Graduate
Academic Level	<input checked="" type="checkbox"/> Regular [ ] Compensatory [ ] Developmental [ ] Remedial
Subject Area	Economics
Course Prefix & Number	ECO 300
Course Title	Intermediate Macroeconomics
Description	<u>Determination of national income and interest rates through the interaction of real and monetary sectors; effect of fiscal and monetary policies on economic stability and growth; and macroeconomic relations among open economies.</u>

Pre/ Co Requisites	PREREQ: ECO 166
Credits	3
Hours	3
Liberal Arts	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**4. Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description more accurately reflects and incorporates the topics covered in the course.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

5. **Date of departmental approval:** December 9, 2014

**LEHMAN COLLEGE  
OF THE  
CITY UNIVERSITY OF NEW YORK**

**DEPARTMENT OF ECONOMICS & BUSINESS**

**CURRICULUM CHANGE**

1. **Type of Change:** Course description

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Economics
Course Prefix & Number	ECO 301
Course Title	Intermediate Microeconomics
Description	<del>Theory of consumer demand and the firm. Price determination and market structure. Topics covered include utility analysis, production function, and income distribution. Some selected materials on welfare economics are included.</del>
Pre/ Co Requisites	PREREQ: ECO 167
Credits	3
Hours	3
Liberal Arts	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Course Attribute (e.g.	



Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**3. To:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate [ ] Graduate
Academic Level	<input checked="" type="checkbox"/> Regular [ ] Compensatory [ ] Developmental [ ] Remedial
Subject Area	Economics
Course Prefix & Number	ECO 301
Course Title	Intermediate Microeconomics

Description	<u>Theory of consumer choice among two or more competing goods; theory of the production with two substitutable inputs. Price-output determination in alternative market structures and their implications for efficiency and welfare.</u>
Pre/ Co Requisites	PREREQ: ECO 167
Credits	3
Hours	3
Liberal Arts	[ X ] Yes [ ] No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science  <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**4. Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description more accurately reflects and incorporates the topics covered in the course.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

5. **Date of departmental approval:** December 9, 2014

**LEHMAN COLLEGE  
OF THE  
CITY UNIVERSITY OF NEW YORK**

**DEPARTMENT OF ECONOMICS & BUSINESS**

**CURRICULUM CHANGE**

1. **Type of Change:** Course title, description and prerequisite

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Economics
Course Prefix & Number	ECO 306
Course Title	Money and Banking
Description	<del>Monetary and banking principles and practices: credit, commercial banks, the Federal Reserve System; monetary policy and its impact on the economy; and current issues and theories.</del>
Pre/ Co Requisites	<del>PREREQ: Either ECO 166 and 167 and one additional 3-credit ECO course or Departmental permission.</del>
Credits	3
Hours	3
Liberal Arts	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Course Attribute (e.g. Writing Intensive,	

WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**3. To:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate [ ] Graduate
Academic Level	<input checked="" type="checkbox"/> Regular [ ] Compensatory [ ] Developmental [ ] Remedial
Subject Area	Economics
Course Prefix & Number	ECO 306
Course Title	Money and Banking
Description	<u>Financial markets, price determination, monetary theory &amp; policy, financial assets, interest rates, and the Federal Reserve System. Use of macroeconomic models and monetary theory to analyze financial markets, inflation, unemployment and economic growth.</u>
Pre/ Co Requisites	PREREQ: <u>ECO 166 and 167</u>

Credits	3
Hours	3
Liberal Arts	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

4. **Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description more accurately reflects and incorporates the topics covered in the course. The edited prerequisite removes the need for departmental approval and one additional ECO course as ECO 166 and ECO 167 provide sufficient economic knowledge and background to study this course.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

5. **Date of departmental approval:** December 9, 2014

**LEHMAN COLLEGE  
OF THE  
CITY UNIVERSITY OF NEW YORK**

**DEPARTMENT OF ECONOMICS & BUSINESS**

**CURRICULUM CHANGE**

1. **Type of Change:** Course title, description and prerequisite

2. **From:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate <input type="checkbox"/> Graduate
Academic Level	<input checked="" type="checkbox"/> Regular <input type="checkbox"/> Compensatory <input type="checkbox"/> Developmental <input type="checkbox"/> Remedial
Subject Area	Economics
Course Prefix & Number	ECO 331
Course Title	Industrial Organization and Management
Description	<del>Market structure and organizational performance in theory and practice; discussions of entry conditions and their relation to productivity; analysis of the main antitrust regulations; theories of managerial behavior as a consequence of the separation of ownership and management.</del>
Pre/ Co Requisites	PREREQ: ECO 166 and 167
Credits	3
Hours	3
Liberal Arts	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Course Attribute (e.g. Writing)	

Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

3. **To:**

Department(s)	Economics and Business
Career	<input checked="" type="checkbox"/> Undergraduate [ ] Graduate
Academic Level	<input checked="" type="checkbox"/> Regular [ ] Compensatory [ ] Developmental [ ] Remedial
Subject Area	Economics
Course Prefix & Number	ECO 331
Course Title	Industrial Organization and <u>Regulation</u>
Description	<u>Intersection of businesses and government institutions in market economies. Sources of monopoly power, impact of monopoly on economic efficiency, strategic interactions among firms, and government policies to maintain competition.</u>



Pre/ Co Requisites	PREREQ: ECO 167
Credits	3
Hours	3
Liberal Arts	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Course Attribute (e.g. Writing Intensive, WAC, etc)	
General Education Component	<input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Required <input type="checkbox"/> English Composition <input type="checkbox"/> Mathematics <input type="checkbox"/> Science <input type="checkbox"/> Flexible <input type="checkbox"/> World Cultures <input type="checkbox"/> US Experience in its Diversity <input type="checkbox"/> Creative Expression <input type="checkbox"/> Individual and Society <input type="checkbox"/> Scientific World

**4. Rationale (Explain how this change will impact the learning outcomes of the department and Major/Program):**

The new description and title more accurately reflects and incorporates the topics covered in the course. The edited prerequisite removes ECO 166 (introduction to macroeconomics) as a requirement as this course examines economic issues mainly from the point of view of micro-economic units which are individual firms and industry. Thus, only ECO 167 is most relevant as a pre-requisite.

These changes will not significantly impact the learning outcomes of the department and Major/Program.

5. **Date of departmental approval:** December 9, 2014